# NORTHERN MINNESOTA PUBLIC TELEVISION, INC. BEMIDJI, MINNESOTA FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT SEPTEMBER 30, 2023 AND 2022

# NORTHERN MINNESOTA PUBLIC TELEVISION, INC. BEMIDJI, MINNESOTA SEPTEMBER 30, 2023 AND 2022

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MILLER MCDONALD, INC.
Certified Public Accountants
513 Beltrami Avenue
P.O. Box 486
Bemidji, MN 56619
(218) 751 - 6300
Fax (218) 751 - 0782
www.millermcdonald.com

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Northern Minnesota Public Television, Inc.

#### **Opinion**

We have audited the accompanying financial statements of Northern Minnesota Public Television, Inc. (a nonprofit organization), which comprise the statements of financial position as of September 30, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northern Minnesota Public Television, Inc. as of September 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Northern Minnesota Public Television, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Change in Accounting Principle**

As discussed in Note 1 to the financial statements, effective October 1, 2022, Northern Minnesota Public Television, Inc. adopted Accounting Standards Update (ASU) 2016-02, *Leases*. Our opinion is not modified with respect to this matter.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Northern Minnesota Public Television, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Northern Minnesota Public Television, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Northern Minnesota Public Television, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Bemidji, Minnesota

Miller McDonald Duc.

**January 8, 2024** 

# NORTHERN MINNESOTA PUBLIC TELEVISION, INC. STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2023 AND 2022

# **ASSETS**

|  | 2023         | 2022         |
|--|--------------|--------------|
| Current Assets                             |              |              |
| Cash and Cash Equivalents                  | \$ 413,907   | \$ 501,435   |
| Certificates of Deposit                    | 90,959       | 100,579      |
| Accounts Receivable, net                   | 7,781        | 7,519        |
| Grants Receivable                          | 104,475      | 495,130      |
| Contributions Receivable, net              | 109,738      | 106,667      |
| Prepaid Expenses                           | 47,232       | 48,135       |
| <b>Total Current Assets</b>                | 774,092      | 1,259,465    |
| Property and Equipment                     |              |              |
| Land                                       | 92,754       | 92,754       |
| <b>Building and Leasehold Improvements</b> | 4,391,041    | 3,982,198    |
| Antenna, Transmitter, and Other            |              |              |
| Broadcasting Equipment                     | 4,734,563    | 5,248,922    |
| Furniture, Fixtures, and                   |              |              |
| Administrative Equipment                   | 103,808      | 103,808      |
| Construction In Progress                   | -            | 41,588       |
|  | 9,322,166    | 9,469,270    |
| Less: Accumulated Depreciation             | 5,429,132    | 5,790,051    |
| <b>Total Property and Equipment (net)</b>  | 3,893,034    | 3,679,219    |
| Other Assets                               |              |              |
| Certificates of Deposit                    | 113,000      | _            |
| Operating Lease Right-of-Use Assets, net   | 138,113      | _            |
| Investments                                | 1,425,761    | 1,288,975    |
| <b>Total Other Assets</b>                  | 1,676,874    | 1,288,975    |
| Total Assets                               | \$ 6,344,000 | \$ 6,227,659 |

# **LIABILITIES AND NET ASSETS**

|  | 2023         | 2022         |  |
|--|--------------|--------------|--|
| Current Liabilities  |              |              |  |
| <b>Current Portion of Operating Lease Obligations</b>                            | \$ 34,589    | \$ -         |  |
| Accounts Payable   | 11,612       | 39,863       |  |
| Accrued Payroll, Taxes, and Withholdings   | 43,627       | 50,169       |  |
| Refundable Advances  | 37,093       | 334,653      |  |
| Accrued PTO  | 70,610       | 74,093       |  |
| <b>Total Current Liabilities</b>   | 197,531      | 498,778      |  |
| <u>Long-Term Liabilities</u> Operating Lease Obligations, net of current portion | 103,233      | <u> </u>     |  |
| Net Assets   |              |              |  |
| Without Donor Restrictions:  |              |              |  |
| Operating  | 1,663,805    | 1,555,079    |  |
| Board Designated - Endowment   | 450,126      | 397,242      |  |
| Property and Equipment   | 3,893,034    | 3,679,219    |  |
| <b>Total Net Assets Without Donor Restrictions</b>                               | 6,006,965    | 5,631,540    |  |
| With Donor Restrictions  | 36,271       | 97,341       |  |
| Total Net Assets   | 6,043,236    | 5,728,881    |  |
| Total Liabilities and Net Assets   | \$ 6,344,000 | \$ 6,227,659 |  |

# NORTHERN MINNESOTA PUBLIC TELEVISION, INC. STATEMENTS OF ACTIVITIES YEARS ENDED SEPTEMBER 30, 2023 AND 2022

|   | 2023 |           | <br>2022      |  |
|---|------|-----------|---------------|--|
| ange in Net Assets Without Donor Restrictions         |      |           |               |  |
| Revenue and Gains                                     |      |           |               |  |
| Contributions   |      |           |               |  |
| Pledges and Memberships                               | \$   | 509,722   | \$<br>493,700 |  |
| Nonfinancial Assets                                   |      | 19,495    | 23,437        |  |
| Other   |      | 2,189     | <br>4,204     |  |
| Total Contributions                                   |      | 531,406   | 521,341       |  |
| Corporation for Public Broadcasting                   |      |           |               |  |
| Community Service Grants and Supplemental             |      | 903,813   | 886,592       |  |
| Interconnect  |      | 13,256    | 13,206        |  |
| State of Minnesota Grants                             |      | 1,122,237 | 1,111,852     |  |
| <b>Private Foundation Grants</b>                      |      | 25,000    | 25,000        |  |
| Other Grants  |      | 5,353     | 13,360        |  |
| <b>Development and Special Events</b>                 |      | -         | 4,760         |  |
| Production Income                                     |      | 24,527    | 25,223        |  |
| <b>Underwriting Income</b>                            |      | 174,854   | 214,865       |  |
| Tower Rental  |      | 92,140    | 89,474        |  |
| Interest Income                                       |      | 11,355    | 3,016         |  |
| Investment Return                                     |      | 136,786   | (236,467)     |  |
| Gain on Asset Disposals                               |      | 4,000     | _             |  |
| Other Income  |      | 7,500     | _             |  |
| Total Revenue and Gains Without Donor Restrictions    |      | 3,052,227 | <br>2,672,222 |  |
| Net Assets Released from Restrictions                 |      | 61,070    | 50,000        |  |
| Total Revenue, Gains, and Other Support Without Donor |      | <u> </u>  | <br>          |  |
| Restrictions  |      | 3,113,297 | <br>2,722,222 |  |
| Expenses and Losses                                   |      |           |               |  |
| Program Services                                      |      |           |               |  |
| Programming and Production                            |      | 1,357,921 | 1,368,316     |  |
| Broadcasting  |      | 536,693   | 591,466       |  |
| Public Information and Promotion                      |      | 113,233   | 85,240        |  |
| Total Program Services                                |      | 2,007,847 | <br>2,045,022 |  |
| Supporting Services                                   |      |           |               |  |
| Management and General                                |      | 420,512   | 408,422       |  |
| Fundraising and Membership Development                |      | 189,431   | 181,303       |  |
| Underwriting and Grant Solicitation                   |      | 120,082   | 146,644       |  |
| Total Supporting Services                             |      | 730,025   | <br>736,369   |  |
| Total Expenses  |      | 2,737,872 | 2,781,391     |  |

See Accompanying Notes to Financial Statements.

# NORTHERN MINNESOTA PUBLIC TELEVISION, INC. STATEMENTS OF ACTIVITIES YEARS ENDED SEPTEMBER 30, 2023 AND 2022

|   | 2023         | 2022         |
|---|--------------|--------------|
| Loss on Asset Disposals   |              | 38,853       |
| Total Expenses and Losses   | 2,737,872    | 2,820,244    |
| Change in Net Assets Without Donor Restrictions                                   | 375,425      | (98,022)     |
| Change in Net Assets With Donor Restrictions Net Assets Released from Restriction | (61,070)     | (50,000)     |
| <u>Change in Net Assets</u>   | 314,355      | (148,022)    |
| Net Assets at Beginning of Year   | 5,728,881    | 5,876,903    |
| Net Assets at End of Year   | \$ 6,043,236 | \$ 5,728,881 |

# NORTHERN MINNESOTA PUBLIC TELEVISION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2023

|                              |                            | Program Services                   |            |              |  |  |  |
|------------------------------|----------------------------|------------------------------------|------------|--------------|--|--|--|
|                              | Programming and Production | Broadcasting<br>and<br>Engineering | and and    |              |  |  |  |
| Salaries                     | \$ 497,744                 | \$ 239,789                         | \$ 49,839  | \$ 787,372   |  |  |  |
| Payroll Taxes and Benefits   | 134,848                    | 33,021                             | 15,119     | 182,988      |  |  |  |
| Supplies and Postage         | 11,638                     | 5,128                              | 3,248      | 20,014       |  |  |  |
| Telephone                    | 5,534                      | 2,049                              | 1,107      | 8,690        |  |  |  |
| Travel and Conferences       | 1,524                      | 3,819                              | ·<br>-     | 5,343        |  |  |  |
| Utilities                    | 11,340                     | 50,692                             | 3,002      | 65,034       |  |  |  |
| Professional Services        | 28,264                     | 1,436                              | 17,101     | 46,801       |  |  |  |
| Repairs and Maintenance      | 7,149                      | 53,474                             | ·<br>-     | 60,623       |  |  |  |
| Insurance                    | 32,405                     | 16,203                             | 2,400      | 51,008       |  |  |  |
| Printing and Publications    | 134                        | -                                  | 5,303      | 5,437        |  |  |  |
| Membership Fees and Dues     | 22,776                     | -                                  | · -        | 22,776       |  |  |  |
| Advertising and Promotion    | -                          | -                                  | 3,497      | 3,497        |  |  |  |
| Program Acquisitions         | 402,993                    | _                                  | -          | 402,993      |  |  |  |
| Program Production Costs     | 81,883                     | 39,185                             | 3,000      | 124,068      |  |  |  |
| Office and Tower Site Rental | 6,172                      | 33,398                             | -          | 39,570       |  |  |  |
| Miscellaneous                | 492                        | _                                  | _          | 492          |  |  |  |
| Fundraising Expenses         | -                          | _                                  | _          | -            |  |  |  |
| Depreciation                 | 113,025                    | 58,499                             | 9,617      | 181,141      |  |  |  |
|                              | \$ 1,357,921               | \$ 536,693                         | \$ 113,233 | \$ 2,007,847 |  |  |  |

| •     | . •   | $\alpha$ |        |
|-------|-------|----------|--------|
| Suppo | rting | 10       | PVICES |
|       |       |          |        |

|                        |    | Supporting                                      | SELVI | .63                                       |    |                           |    |           |
|------------------------|----|---|-------|---|----|---------------------------|----|-----------|
| Management and General |    | Fundraising<br>and<br>Membership<br>Development |       | Underwriting<br>and Grant<br>Solicitation |    | Total Supporting Services |    | Total     |
| \$<br>175,287          | \$ | 70,704  | \$    | 78,994                                    | \$ | 324,985                   | \$ | 1,112,357 |
| 46,240                 |    | 11,329  |       | 15,839                                    |    | 73,408                    |    | 256,396   |
| 16,499                 |    | 20,060  |       | 29  |    | 36,588                    |    | 56,602    |
| 1,419                  |    | 1,107   |       | 1,421                                     |    | 3,947                     |    | 12,637    |
| 7,259                  |    | 394   |       | _   |    | 7,653                     |    | 12,996    |
| 4,002                  |    | 3,669   |       | -   |    | 7,671                     |    | 72,705    |
| 52,576                 |    | 7,603   |       | -   |    | 60,179                    |    | 106,980   |
| 37,236                 |    | -   |       | 138                                       |    | 37,374                    |    | 97,997    |
| 1,801                  |    | 5,401   |       | 1,800                                     |    | 9,002                     |    | 60,010    |
| 422                    |    | 3,242   |       | -   |    | 3,664                     |    | 9,101     |
| 43,155                 |    | -   |       | 3,345                                     |    | 46,500                    |    | 69,276    |
| 2,187                  |    | -   |       | 10,075                                    |    | 12,262                    |    | 15,759    |
| -                      |    | -   |       | -   |    | -                         |    | 402,993   |
| -                      |    | -   |       | _   |    | -                         |    | 124,068   |
| 4,114                  |    | -   |       | -   |    | 4,114                     |    | 43,684    |
| 8,728                  |    | 108   |       | -   |    | 8,836                     |    | 9,328     |
| -                      |    | 59,543  |       | 1,333                                     |    | 60,876                    |    | 60,876    |
| 19,587                 |    | 6,271   |       | 7,108                                     |    | 32,966                    |    | 214,107   |
| \$<br>420,512          | \$ | 189,431   | \$    | 120,082                                   | \$ | 730,025                   | \$ | 2,737,872 |

# NORTHERN MINNESOTA PUBLIC TELEVISION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2022

|                                 | Program Services           |                                    |           |              |  |  |  |
|---------------------------------|----------------------------|------------------------------------|-----------|--------------|--|--|--|
|                                 | Programming and Production | Broadcasting<br>and<br>Engineering | and and   |              |  |  |  |
| Salaries                        | \$ 483,461                 | \$ 278,737                         | \$ 44,951 | \$ 807,149   |  |  |  |
| Payroll Taxes and Benefits      | 122,642                    | 37,224                             | 14,441    | 174,307      |  |  |  |
| Supplies and Postage            | 69,069                     | 21,360                             | 798       | 91,227       |  |  |  |
| Telephone                       | 7,226                      | 2,051                              | 1,445     | 10,722       |  |  |  |
| Travel and Conferences          | 1,293                      | 2,475                              | -         | 3,768        |  |  |  |
| Utilities                       | 11,086                     | 55,027                             | 2,877     | 68,990       |  |  |  |
| Professional Services           | 34,992                     | 452                                | -         | 35,444       |  |  |  |
| Repairs and Maintenance         | 13,428                     | 50,164                             | -         | 63,592       |  |  |  |
| Insurance                       | 26,420                     | 16,293                             | 2,813     | 45,526       |  |  |  |
| Printing and Publications       | 669                        | _                                  | 5,301     | 5,970        |  |  |  |
| Membership Fees and Dues        | 21,030                     | -                                  | -         | 21,030       |  |  |  |
| Advertising and Promotion       | -                          | -                                  | 2,689     | 2,689        |  |  |  |
| Program Acquisitions            | 407,740                    | -                                  | -         | 407,740      |  |  |  |
| <b>Program Production Costs</b> | 76,975                     | 39,144                             | -         | 116,119      |  |  |  |
| Office and Tower Site Rental    | 7,200                      | 31,072                             | -         | 38,272       |  |  |  |
| Special Events                  | -                          | -                                  | -         | -            |  |  |  |
| Miscellaneous                   | 624                        | -                                  | -         | 624          |  |  |  |
| Fundraising Expenses            | -                          | -                                  | -         | -            |  |  |  |
| Depreciation                    | 84,461                     | 57,467                             | 9,925     | 151,853      |  |  |  |
|                                 | \$ 1,368,316               | \$ 591,466                         | \$ 85,240 | \$ 2,045,022 |  |  |  |

|                        |    | Supporting                                      | g Servic | es  |    |                                 |      |           |
|------------------------|----|---|----------|---|----|---------------------------------|------|-----------|
| Management and General |    | Fundraising<br>and<br>Membership<br>Development |          | Underwriting<br>and Grant<br>Solicitation |    | Total<br>Supporting<br>Services |      | Total     |
| \$<br>167,207          | \$ | 66,342  | \$       | 94,578                                    | \$ | 328,127                         | \$   | 1,135,276 |
| 65,436                 |    | 12,102  |          | 19,737                                    |    | 97,275                          |      | 271,582   |
| 20,042                 |    | 11,915  |          | 587                                       |    | 32,544                          |      | 123,771   |
| 868                    |    | 1,445   |          | 1,758                                     |    | 4,071                           |      | 14,793    |
| 1,210                  |    | 2,697   |          | 257                                       |    | 4,164                           |      | 7,932     |
| 2,351                  |    | 3,517   |          | -   |    | 5,868                           |      | 74,858    |
| 27,787                 |    | 7,329   |          | _   |    | 35,116                          |      | 70,560    |
| 28,409                 |    | 323   |          | _   |    | 28,732                          | 92,3 |           |
| 7,148                  |    | 2,456   |          | 2,603                                     |    | 12,207                          |      | 57,733    |
| 427                    |    | 7,932   |          | _   |    | 8,359                           |      | 14,329    |
| 43,388                 |    | _   |          | 3,002                                     |    | 46,390                          |      | 67,420    |
| -                      |    | 568   |          | 16,122                                    |    | 16,690                          |      | 19,379    |
| _                      |    | _   |          | _   |    | _                               |      | 407,740   |
| _                      |    | _   |          | _   |    | _                               |      | 116,119   |
| 4,800                  |    | -   |          | -   |    | 4,800                           |      | 43,072    |
| _                      |    | 4,736   |          | -   |    | 4,736                           |      | 4,736     |
| 17,012                 |    | _   |          | 176                                       |    | 17,188                          |      | 17,812    |
| -                      |    | 52,953  |          | -   |    | 52,953                          |      | 52,953    |
| 22,337                 |    | 6,988   |          | 7,824                                     |    | 37,149                          |      | 189,002   |
| \$<br>408,422          | \$ | 181,303   | \$       | 146,644                                   | \$ | 736,369                         | \$   | 2,781,391 |

# NORTHERN MINNESOTA PUBLIC TELEVISION, INC. STATEMENTS OF CASH FLOWS YEARS ENDED SEPTEMBER 30, 2023 AND 2022

|  | 2023          | 2022      |             |
|--|---------------|-----------|-------------|
| Cash Flows from Operating Activities                       |               |           |             |
| Change in Net Assets                                       | \$<br>314,355 | <b>\$</b> | (148,022)   |
| Adjustments to Reconcile Increase (Decrease) in Net Assets |               |           |             |
| to Net Cash Provided by (Used in) Operating Activities:    |               |           |             |
| Depreciation   | 214,107       |           | 189,002     |
| (Gain) Loss on Fixed Asset Disposals                       | (4,000)       |           | 38,853      |
| (Gain) Loss on Investments                                 | (105,204)     |           | 253,910     |
| Amortization of Right-of-Use Assets                        | 31,978        |           | _           |
| (Increase) Decrease in Operating Assets:                   |               |           |             |
| Accounts Receivable  | (262)         |           | 836         |
| Prepaid Expenses   | 903           |           | (21,586)    |
| Contributions Receivable                                   | (3,071)       |           | (16,751)    |
| Grants Receivable  | 390,655       |           | (388,615)   |
| Increase (Decrease) in Operating Liabilities:              |               |           |             |
| Accounts Payable   | (28,251)      |           | 39,863      |
| Accrued Payroll, Taxes, and Withholdings                   | (6,542)       |           | 9,935       |
| Accrued PTO  | (3,483)       |           | (19,157)    |
| Operating Lease Liabilities                                | (32,269)      |           | _           |
| Refundable Advances  | <br>(297,560) |           | 291,808     |
| Net Cash Provided by (Used in) Operating Activities        | 471,356       |           | 230,076     |
| Cash Flows from Investing Activities                       |               |           |             |
| Purchases of Property and Equipment                        | (427,922)     |           | (370,095)   |
| Proceeds from Sale of Equipment                            | 4,000         |           | 5,995       |
| Purchases of Certificates of Deposit                       | (288,959)     |           | (100,579)   |
| Redemption of Certificates of Deposit                      | 185,579       |           | _           |
| Purchases of Investments                                   | (273,633)     |           | (1,781,953) |
| Proceeds from Sales of Investments                         | 242,051       |           | 1,363,445   |
| Net Cash Provided by (Used in) Investing Activities        | (558,884)     |           | (883,187)   |
| Net Increase (Decrease) in Cash and Cash Equivalents       | (87,528)      |           | (653,111)   |
| Cash and Cash Equivalents, Beginning of Year               | <br>501,435   |           | 1,154,546   |
| Cash and Cash Equivalents, End of Year                     | \$<br>413,907 | \$        | 501,435     |

#### 1. Summary of Significant Accounting Policies

Organization – Northern Minnesota Public Television, Inc. (the Organization) is a nonprofit Minnesota Corporation which operates two non-commercial public television stations (KAWE and KAWB) in Bemidji and Brainerd, Minnesota. The Organization's support comes primarily from public contributions, underwriting, and grants. Approximately 29% and 33% of the Organization's support came from the Corporation for Public Broadcasting for the years ended September 30, 2023 and 2022, respectively. Approximately 36% and 41% of support for the years ended September 30, 2023 and 2022 came from various grants from the State of Minnesota.

<u>Basis of Accounting</u> – The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Adoption of New Accounting Standard— Effective October 1, 2022, the Organization adopted Accounting Standards Update (ASU) 2016-02, Leases. The new standard establishes a right of use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the statement of financial position for all leases with terms longer than 12 months. Leases are classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of functional expenses. Leases with an initial term of less than 12 months are not recorded on the statement of financial position, rather the Organization has elected to expense these leases on a straight-line basis over the lease term.

The Organization elected to adopt ASU 2016-02, Leases using the optional transition method provided by ASU 2018-11 which allows the application of the standard at the date of adoption. As a result, comparative information for the year ending September 30, 2022 has not been restated and continues to be reported in accordance with FASB ASC 840. There was no cumulative effect of this change in accounting principle recorded related to the adoption of ASU 2016-02, Leases on October 1, 2022.

The Organization elected to adopt the package of practical expedients available under the transition guidance which includes the following: relief from determination of lease contracts included in existing or expiring leases at the point of adoption, relief from having to reevaluate the classification of leases in effect at the point of adoption, and relief from reevaluation of existing leases that have initial direct costs associated with the execution of the lease contract.

The Organization elected to adopt the practical expedient to use hindsight to determine the lease term and assess the impairment of the right of use assets.

<u>Classification of Net Assets</u> - Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Without Donor Restrictions – Net assets not subject to donor-imposed restrictions. Items that affect this net asset category primarily consist of annual pledge contributions, certain grants, special events, underwriting and production income, tower rent, and investment income. Also includes net assets that the governing board has designated, from net assets without donor restrictions, amounts used for specific purposes.

With Donor Restrictions – Net assets subject to donor-imposed (or certain grantor) restrictions that will be met either by actions of the Organization or by the passage of time. Items that affect this category are contributions with donor-imposed restrictions that have not yet been met in the year of receipt.

<u>Cash and Cash Equivalents</u> – For purposes of the statement of cash flows, the Organization considers all highly liquid investments or debt instruments purchased with a maturity of three months or less to be cash equivalents.

Revenue Recognition – Grants and other contributions of cash and other assets are reported as net assets with donor restrictions support if they are received with donor stipulations that limit the use of the donated assets. Certain contributions, grants, and contracts from foundations and governmental entities are included in refundable advances due to stipulations within the agreements that contain right of return of funds and barriers (as defined by ASU 2018-08) that make these contributions conditional. These funds are recognized as eligible costs are incurred. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as net assets without donor restrictions.

Conditional promises to give are not recognized until the conditions are substantially met or explicitly waived by the donor. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value.

Donated goods, facilities, and professional services are recognized as revenue without donor restrictions when received and an equal amount of expense is recognized in various expense categories on the statement of activities. Donated professional services are recorded at estimated fair value if they create or enhance a non-financial asset or require specialized skills and are performed by people with those skills and would otherwise be purchased.

<u>Use of Estimates</u> – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Capital Assets</u> – Capital asset purchases are capitalized at cost. It is the Organization's policy to capitalize expenditures for these items, with a \$2,500 minimum threshold. Expenditures for repairs and maintenance are expensed as incurred. Donated capital assets are recorded at fair value at the date contributed. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as support with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

<u>Income Taxes</u> – The Organization has been classified as an other than private foundation and is tax-exempt under Section 501(c)(3) of the Internal Revenue Code. The Organization is subject to a tax on unrelated business income.

The Organization follows the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon filing with the Internal Revenue Service and all state jurisdictions where it operates. The Organization believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Organization's financial condition, results of operations or cash flows. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at September 30, 2023 and 2022.

The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

The Organization's policy is to classify income tax related interest and penalties in interest expense and other expenses, respectively.

Accounts and Contributions Receivable – Accounts and contributions receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that remain outstanding after management has used reasonable collections efforts are written off through a charge to the valuation allowance and a credit to accounts or contributions receivable. The allowance for doubtful accounts for the years ended September 30, 2023 and 2022 was \$12,275 and \$11,823, respectively.

<u>Investments</u> - Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values based on quoted prices in active markets in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the statement of activities. Investment income and gains restricted by a donor are reported as increases in net assets without donor restriction if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

<u>Certificates of Deposit</u> – Certificates of Deposit bear interest at rates ranging from 4.55% to 5.1%, mature in dates ranging from 2 months to 32 months after year-end, and are stated at cost which approximates market value.

<u>Advertising</u> – The Organization expenses advertising costs as incurred. Advertising expense for the years ended September 30, 2023 and 2022 was \$15,759 and \$19,379, respectively.

<u>Functional Allocation of Expenses</u> – The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The financial statements of the Organization report certain categories of expenses that are attributable to more than one program or supporting function. Directly identifiable expenses are charged to programs and supporting services accordingly. Salaries and benefits related to more than one function are based on estimates of time and effort. Certain shared costs are allocated based on estimates of program usage. Building depreciation is based on a square footage basis and leasehold improvements on estimates of usage.

<u>Reclassifications</u> – Certain amounts reported in the prior year have been reclassified to conform with the current year's presentation with no effect on previously reported change in net assets.

<u>Date of Management's Review</u> – In preparing these financial statements, the Organization evaluated events and transactions for potential recognition or disclosure through January 8, 2024, the date the financial statements were available to be issued.

#### 2. <u>Contributions Receivable</u>

Unconditional promises to give at September 30, 2023 and 2022 are as follows:

|  | 2023       | 2022       |
|--|------------|------------|
| Receivable in less than one year               | \$ 122,013 | \$ 118,490 |
| Receivable in one to five years                | <u> </u>   |            |
| Receivable before any discounts and allowance  | 122,013    | 118,490    |
| Less allowance for uncollectible contributions | (12,275)   | (11,823)   |
| Net Contributions at September 30              | \$ 109,738 | \$ 106,667 |

Unconditional promises to give over one year are discounted at the mid-term applicable federal rate at year-end when material. There were no multiyear contributions discounted for the years ended September 30, 2023 and 2022.

#### 3. Contributions of Nonfinancial Assets

For the years ended September 30, 2023 and 2022, contributed nonfinancial assets recognized in the statement of activities included:

|                       | Revenue I<br>2023 | Recognized<br>2022 | Utilization in<br>Programs/Activities | Donor<br>Restrictions | Valuation Methods and Inputs  |  |
|-----------------------|-------------------|--------------------|---------------------------------------|-----------------------|---|--|
| Professional Services | \$ 8,220          | \$ 5,650           | Management &<br>General               | None                  | Based on standard<br>hourly billable<br>rates provided by<br>the donors.                |  |
| Promotion             | 10,075            | 15,450             | Underwriting                          | None                  | Based on fair<br>market value rates<br>charged provided<br>by the donors.               |  |
| Lodging               | 1,200             | -                  | Programming                           | None                  | Based on the average daily room rate charged by the donors.                             |  |
| Facilities membership | \$ 19,495         | \$ 23,437          | Underwriting &<br>Programs            | None                  | Based on fair<br>market value<br>membership rates<br>charged provided<br>by the donors. |  |

#### 4. Board Designated Endowment

As part of its investment portfolio, on September 22, 2004, the Board of Directors approved the formation of an endowment fund, and designated \$120,000 of net assets without donor restrictions to be transferred to the newly created fund in order to support the mission of the Organization. Since that amount resulted from an internal designation and is not donor-restricted, it is classified and reported as net assets without donor restrictions.

Since the inception of the endowment fund, contributions have occasionally been added to the endowment fund. In addition, since the inception of the fund, the Board decided that the possible use of any proceeds of the endowment fund would be decided annually. To date, the Board has elected not to use any of the proceeds of the fund, but rather to reinvest 100% of any gains to provide additional real growth through investment return.

To achieve that objective, the Organization has adopted the total rate of return investment policy that emphasizes both capital appreciation and income. Consideration is also given to increasing the level of income to offset the effect of inflation. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk. Moderate market value volatility is expected.

Composition of and changes in endowment net assets, at fair value, for the years ended September 30, 2023 and 2022 are as follows:

|  | 2023       | 2022       |
|--|------------|------------|
| <b>Endowment Net Assets, Beginning of Year</b> | \$ 397,242 | \$ 456,718 |
| Investment Income, Net of Fees                 | 9,613      | 5,812      |
| Unrealized Gains (Losses)                      | 42,902     | (149,538)  |
| Realized Gains (Losses)                        | 369        | 84,250     |
| Endowment Net Assets, End of Year              | \$ 450,126 | \$ 397,242 |

#### 5. Fair Value Measurements and Investments

U.S. generally accepted accounting principles provide the framework for measuring fair value and provide a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. A three-tier fair value hierarchy is provided determined by the inputs used in measuring fair value as follows:

- Level 1 Observable inputs such as quoted prices in active markets for identical assets
- Level 2 Observable inputs such as quoted prices in active markets for similar assets or other observable inputs
- Level 3 Significant unobservable inputs

The Organization's investments are measured at fair value as follows at September 30, 2023 and 2022:

| September 30, 2023                 | Level 1       | <br>Level 2   | Lev | vel 3 | Total           |
|------------------------------------|---------------|---------------|-----|-------|-----------------|
| <b>Board Designated Endowment:</b> |               |               |     |       |                 |
| Equities                           | \$<br>239,333 | \$<br>-       | \$  | -     | \$<br>239,333   |
| Corporate Bonds/Fixed Income       | -             | 200,307       |     | -     | 200,307         |
| Money Market Funds                 | -             | 10,486        |     | -     | 10,486          |
| Equities                           | 510,626       | -             |     | -     | 510,626         |
| Corporate Bonds/Fixed Income       | -             | 443,322       |     | -     | 443,322         |
| Money Market Funds                 | <br>_         | <br>21,687    |     |       | 21,687          |
|                                    | \$<br>749,959 | \$<br>675,802 | \$  | _     | \$<br>1,425,761 |

| September 30, 2022                 | Level 1 Le |         | Level 2 | Lev     | vel 3 | Total |    |           |
|------------------------------------|------------|---------|---------|---------|-------|-------|----|-----------|
| <b>Board Designated Endowment:</b> |            |         |         |         |       |       |    |           |
| Equities                           | \$         | 200,207 | \$      | -       | \$    | -     | \$ | 200,207   |
| Corporate Bonds/Fixed Income       |            | -       |         | 188,897 |       | -     |    | 188,897   |
| Money Market Funds                 |            | -       |         | 8,138   |       | -     |    | 8,138     |
| Equities                           |            | 449,938 |         | -       |       | -     |    | 449,938   |
| Corporate Bonds/Fixed Income       |            | -       |         | 423,156 |       | -     |    | 423,156   |
| Money Market Funds                 |            |         |         | 18,639  |       |       |    | 18,639    |
|                                    | \$         | 650,145 | \$      | 638,830 | \$    | _     | \$ | 1,288,975 |

Investment return is summarized as follows:

|   | Without Donor Restrictions |              |  |  |  |
|---|----------------------------|--------------|--|--|--|
|   | 2023                       | 2022         |  |  |  |
| Interest, Dividends, Capital Gain Distributions | \$ 31,582                  | \$ 17,443    |  |  |  |
| Realized Gain (Loss)                            | 3                          | 34,023       |  |  |  |
| Unrealized Gain (Loss)                          | 105,201                    | (287,933)    |  |  |  |
|   | \$ 136,786                 | \$ (236,467) |  |  |  |

Investment revenues are reported net of related external and direct internal investment expenses in the statement of activities. The amount of expenses netted with revenues was \$7,553 and \$5,667 at September 30, 2023 and 2022, respectively.

#### 6. Concentration of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of temporary cash investments and deposits in excess of insured limits.

The Organization maintains its cash in both checking and money market accounts that, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts.

#### 7. Accrued Paid Time Off

Employees have a maximum amount of PTO that can be accrued and paid out to them upon separation of employment. The actual liability to the Organization is the lesser of an employee's hours actually built up, or the maximum hours that could be paid out based on the number of years employed. The PTO accrued at September 30, 2023 and 2022 was \$70,610 and \$74,093, respectively.

#### 8. <u>Lease Arrangements</u>

#### Lease Expense

The Organization leases land on which one of its towers is on and office space at its Brainerd location, both of which are classified as operating leases. The lease payments are currently fixed with no variable components in the current year. Variable components of the lease payments that are not determinable at the lease commencement date are not included in the measurement of the lease assets and liabilities. The Organization uses its incremental borrowing rate based on the information available at the commencement date in determining the present value of lease payments.

Lease cost is presented in the statement of functional expenses at September 30 as follows:

|  | <br>2023      | <br>         |
|--|---------------|--------------|
| Operating Lease Cost:  | <u> </u>      |              |
| Office and Tower Site Rental:  |               |              |
| Programming and Production   | \$<br>6,172   |              |
| Broadcasting   | 33,398        |              |
| Management and General   | <br>4,114     |              |
|  | \$<br>43,684  |              |
| <b>Lease Term and Discount Rate:</b>   |               |              |
|  | 2023          |              |
| Weighted Average Remaining Lease Term (Years)                                |               |              |
| Operating Leases   | 3.6           |              |
| Weighted Average Discount Rate   |               |              |
| Operating Leases   | 7.25%         |              |
| Supplemental cash flow information:  |               |              |
|  | <br>2023      | 2022         |
| Cash paid for amounts included in the measurement of lease liabilities:      |               |              |
| Operating cash flows from operating leases                                   | \$<br>43,975  | \$<br>43,072 |
| Lease assets obtained in exchange for lease obligations:<br>Operating leases | \$<br>170,091 | \$<br>       |
|  |               |              |

#### **Maturities of lease liabilities:**

|                                    | 0  | perating |
|------------------------------------|----|----------|
| Year ending September 30:          |    |          |
| 2024                               | \$ | 44,305   |
| 2025                               |    | 44,662   |
| 2026                               |    | 45,648   |
| 2027                               |    | 10,800   |
| 2028                               |    | 10,800   |
| Thereafter                         |    | 5,400    |
| Total lease payments               |    | 161,615  |
| Less: Interest                     |    | (23,793) |
| Present value of lease liabilities | \$ | 137,822  |

The Organization entered into a ten-year lease agreement for office space beginning April 1, 2019. Base rent is \$1,000 per month the first five years and \$900 per month the second five years, plus triple net fees based on square footage. Rent expense for the year ending September 30, 2022 was \$12,000.

The Organization entered into a ten-year lease agreement with the Minnesota Department of Natural Resources for a tower site beginning April 1, 2017. Rent expense for the year ended September 30, 2022 totaled \$31,072. Future minimum lease payments for years 2020-2027 consist of an annual base fee of \$2,760 plus a 2% increase beginning in 2020, and beginning in 2022, one half of the sublease income the Organization receives in conjunction with its lease with a commercial entity. Rent expense for the year ending September 30, 2022 was \$31,072.

#### Lease Income

The Organization leases tower space to various commercial, nonprofit, and governmental entities. The leases are operating leases with five-year terms with various options to cancel or renew in five-year terms at the option of the lessee under various terms contained in the leases. Certain of these leases provide for annual inflationary increases at 3% and one with an annual increase based on the GDP Implicit Price Deflator. The tower space leases do not transfer ownership and do not offer the option to purchase the tower.

Lease income is included in the statement of activities under changes in net assets without donor restrictions as follows:

|                       | <br>2023     | <br>2022     |  |  |
|-----------------------|--------------|--------------|--|--|
| Tower Rent            | \$<br>90,928 | \$<br>89,145 |  |  |
| Variable Lease Income | 1,212        | 329          |  |  |
|                       | \$<br>92,140 | \$<br>89,474 |  |  |

The following is an analysis of the maturity of the undiscounted operating lease payments for the years ending September 30:

| 2024  | \$<br>92,984  |
|-------|---------------|
| 2025  | 95,347        |
| 2026  | 94,174        |
| 2027  | 8,750         |
| Total | \$<br>291,255 |

#### 9. **Property and Equipment**

The estimated useful lives and accumulated depreciation balances at September 30, 2023 and 2022, are as follows:

|  |               | Accun                   | nulated                 |
|--|---------------|-------------------------|-------------------------|
|  | Estimated     |                         | ciation                 |
|  | Useful Lives  | 2023                    | 2022                    |
| Building and Leasehold Improvements<br>Antenna, Transmitter, and | 6 to 40 Years | \$ 1,126,574            | \$ 1,009,085            |
| Other Broadcasting Equipment Furniture, Fixtures, and            | 5 to 15 Years | 4,186,094               | 4,673,835               |
| Administrative Equipment   | 3 to 7 Years  | 116,464<br>\$ 5,429,132 | 107,131<br>\$ 5,790,051 |

#### 10. Line of Credit

The Organization has an agreement with a bank, whereby the Organization has an available line of credit to borrow up to \$150,000 for operating capital with variable interest at 1% above the bank's base rate. The line of credit is secured by substantially all business assets. The most current agreement was renewed through November 10, 2024. The outstanding balance on the line as of September 30, 2023 and 2022, was \$0.

#### 11. Retirement Plan

The Organization maintains a defined contribution pension plan as defined under Section 401(k) of the U.S. Internal Revenue Code. The plan covers employees 18 or older. The Organization currently provides a 50% match of an employee's contribution up to 1.25%. Employees are immediately vested in both employer and employee contributions. Employer contribution expense for the years ended September 30, 2023 and 2022 totaled \$19,508 and \$22,011 respectively.

#### 12. Net Assets with Donor Restrictions

Net assets with donor restrictions were restricted for the following purposes at September 30, 2023 and 2022:

|                      | 2023 |        | 2022 |        |  |
|----------------------|------|--------|------|--------|--|
| Program Future Funds | \$   | 36,271 | \$   | 97,341 |  |

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose as follows for the years ending September 30, 2023 and 2022:

|                      | 2023 |        | <br>2022 |        |  |
|----------------------|------|--------|----------|--------|--|
| Program Future Funds | \$   | 61,070 | \$       | 50,000 |  |

#### 13. Financial Assets and Liquidity Resources

As of September 30, 2023 and 2022, the financial assets and liquidity resources available within one year for general expenditures were as follows:

| Financial Assets:                                      | 2023         | 2022         |
|--|--------------|--------------|
| Cash and Cash Equivalents                              | \$ 413,907   | \$ 501,435   |
| Investments & CDs maturing within one year             | 1,516,720    | 1,389,554    |
| Less those unavailable for general expenditures within |              |              |
| one year, due to restriction for purpose:              |              |              |
| <b>Board Designated Endowment</b>                      | (450,126)    | (397,242)    |
| Restricted by Donor for Purpose                        | (36,271)     | (97,341)     |
| Funds Received in Advance                              | (70,610)     | (74,093)     |
| Cash and Cash Equivalents and                          | _            |              |
| Investments & CDs Available Within One Year            | 1,373,620    | 1,322,313    |
| Accounts Receivable                                    | 7,781        | 7,519        |
| Grants Receivable                                      | 104,475      | 495,130      |
| Contributions Receivable (current, net)                | 109,738      | 106,667      |
| Total Financial Assets Available Within One Year       | 1,595,614    | 1,931,629    |
| Liquidity Resources:                                   |              |              |
| Bank Line of Credit                                    | 150,000      | 150,000      |
| Total Financial Assets and Liquidity Resources         |              |              |
| Available Within One Year                              | \$ 1,745,614 | \$ 2,081,629 |

The Organization's cash flows have variations during the year attributable to the timing of grant receipts, fundraising, and pledge drive efforts. To help manage liquidity, the Organization maintains a line of credit with its bank to draw upon as needed during the year. There was no balance outstanding on this line of credit at September 30, 2023 and 2022.

#### 14. Commitments and Contingencies

The Organization participates in numerous grant programs which are governed by various rules and regulations of the grantor agencies. Costs charged to the respective grant programs are subject to audit and adjustment by the grantor agencies; therefore, to the extent that the Organization has not complied with the rules and regulations governing the grants, refunds of any money received may be required, and the collectability of any related receivable at September 30, 2023 may be impaired.